



MEET YOUR FACULTY

Diane Flannigan is the Director of Career Development with John Hall & Associates, if that name is familiar it is because she managed escrow operations for 20 years before leaving the Valley of the Sun for San Francisco where she was the Director of Education for Coldwell Banker Residential Real Estate and ultimately the Vice President of Education for Coldwell Banker's Western Region.

She is a graduate of Arizona State University and the University of California at Berkeley, she wrote the training course for Coldwell Banker's Previews program as well as the coaching system used by managers with Coldwell Banker. Her accomplishments range from training and writing to personal business coaching. She is currently an instructor for the Arizona Association of REALTORS® GRI program and is running a highly successful coaching program for John Hall & Associates agents.

MODULES: 100, 101, 202, 203, 204, & 307

YOU CAN REACH THE INSTRUCTOR AT:

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The GRI curriculum prepares the graduates to conduct business in the Arizona residential market to meet the needs of clients and customers.