

There's only one local program that will get your agents to the next level...
and only a lucky few will get there with help.

The GRI Scholarship Program



NAR studies show that the top performers in most real estate offices are GRI's -- earning \$20,000 more than non-GRI's. Proof that you get ahead by working smarter, not just harder.

Experienced real estate practitioners/instructors provide proven techniques for attracting new listings, generating more sales, working within the law and enhancing your own professional image.

Help your agents get on the fast-track to success by encouraging them to submit an application for this scholarship.

Scholarship Details:

- Scholarship good for one complimentary GRI course (either a one day or two day course)
- Scholarship Application must be submitted prior to taking the class – funds will be reimbursed to recipient within 30 days after completing the class
- Applicants must be a current member of AAR and a member in good standing (*GRI designees not eligible*)
- Applicant may be a sales agent, broker or manager
- Scholarships shall be awarded on a quarterly basis until scholarship fund is depleted
- Recipient eligible for one scholarship per calendar year
- Recipient forfeits the scholarship if recipient does not attend the class

The Arizona Association of REALTORS® is awarding a limited number of GRI course scholarships. Scholarships will be disbursed until funds are depleted.

Another pro-active business solution provided by the Arizona Association of REALTORS®

Want it. Get it. Live it!

For more information, go to www.aaronline.com or call 602.248.7787 / 800.426.7274



GRI Scholarship Application

3rd Quarter

July 1st – September 30th



The GRI designee is the best prepared and most knowledgeable Arizona real estate practitioner.

Please email your completed form to Brittini Matt: (brittnimatt@aaronline.com)

Applicant Name _____ Email _____

Firm Name _____ Firm Phone # _____

Preferred Mailing Address _____ City/Zip _____

Broker's Name _____ Manager's Name _____

Real estate license: salesperson broker

Date first licensed: _____

Local Board/Association _____ Since _____

Which designations do you hold? _____

How many c/e hours did you take in your last full license renewal cycle? _____

How did you hear about the GRI program? _____

How did you hear about the GRI scholarship? _____

I understand that if I do not successfully complete the course and pass the exam or am a no-show to the class, I will reimburse AAR for the registration fee.

**3rd Quarter scholarships will expire on September 30, 2010. Course must be completed by this date.*

Course Title & Date _____ Location & Fee Amount _____

Applicant signature _____ Date _____

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The logo for the Graduate REALTOR Institute, featuring a stylized 'R' inside a blue oval with the text 'Graduate REALTOR Institute' and 'REALTOR' below it.